

# Is your Microsoft 365 Enterprise Agreement up for renewal?

Move to SoftwareONE's CSP agreement by 30 June 2020 and take advantage of our Premium Plus Deal to get masses of additional value at no extra cost.

## **Take the pressure off your budget, your team and your to do list.**

Almost every IT department is currently under pressure to support a remote workforce, cut costs, and manage a bigger workload, often with a reduced team. SoftwareONE understands these challenges. We've created a price-competitive offer that will take pressure off your IT team, save you money and ensure Microsoft Teams is configured and being used effectively to support your remote workforce.

At a price comparable\* to your existing license only fee, you will get:

Our 365Simple managed service at Premium level, which includes:

- › Break-fix cloud support
- › A customer success manager
- › Access to Pyracloud, a licensing spend management and cost optimization platform
- › Migration services of Office 365 workloads
- › Service health monitoring
- › Best Practices for security configuration
- › Third party ISV productivity and collaboration add ins



**365Simple (must be licensed with CSP tenant) | Your Answer for Today's Future Workplace**

**365Simple PREMIUM**

**365Simple ADVANCED**

**365Simple**

**LESS EFFORT DUE TO COMPLETE PACKAGE**

- Incl. Office 365/M365 CSP licencing
- Office 365 tenant enablements

**INCREASE AVAILABILITY & REDUCE RISK OF DOWNTIME**

- 10x5 support (30 min SLA response for Priority 1)
- Support incident response
- Microsoft Premier Escalation Support

**OPTIMIZE COSTS**

- PyraCloud licensing overview and management
- 3rd Party ISV add-ins
- Pickit services for pictures on-demand

**INCREASE AVAILABILITY**

- 24x5 support

**OPTIMIZE COSTS**

- PyraCloud
  - Adoption and workload usage
  - Real time vs. historical dashboard
  - Licensing cost dashboard

**INCREASE AVAILABILITY**

- 24x7 support

**REDUCE COST AND RISK OF DOWNTIME & MEET COMPLIANCE**

- Migration services of Office 365 workloads
  - Scoped and project managed locally
- Health monitoring
  - Location-based heartbeat
  - Real-time Service Health Monitoring Dashboard
  - Incident alerting (email, ITSM)
  - Historical Service Health Monitoring Dashboard
- Security best practices and support
  - SoftwareONE best practices for security configuration at setup
  - Security incident support & service requests

**Customer Success Manager ensures customer satisfaction**

**NOC: Network Operations Center for 24x7 uptime of customer network**

**CUSTOMER**

+

Choose between:

- › A Microsoft Teams Baseline Assessment: for organisations new to Teams, providing rapid set up with best practice implementation to support a remote workforce
- Or
- › A Microsoft Teams Assessment: for customers already using Teams, providing advice, guidance and industry best practice
- Or
- › A Security & Compliance Advisory: for customers seeking to understand the security and compliance challenges facing the business today.

**365Simple Addon Packs**

ADDON PACK (1 PER CUSTOMER)*			
STEPS	MICROSOFT TEAMS BASELINE	MICROSOFT TEAMS ASSESSMENT	SECURITY AND COMPLIANCE ADVISORY
DESCRIPTION	For organisations with very little Office 365 experience, or with few products deployed outside of email. This is a 5-day engagement that provides a customer with a baseline configuration aligned to industry best-practice. <ul style="list-style-type: none"> <li>One-day introduction and information-gathering workshop, providing an overview of components and policies to be configured.</li> <li>Implementation of a baseline configuration to support mobile, secure working in Office 365 &amp; Teams.</li> </ul>	For organisations with an existing footprint in Office 365 or have started exploring additional products. This engagement provides customers with an insight into their existing configuration, and a red-amber-green (RAG) status of any configuration steps to be remediated in their current state. <ul style="list-style-type: none"> <li>One-day kickoff workshop to uncover organisation vision and position.</li> <li>Health-check review of existing customer configuration and remediation advice.</li> </ul>	The security and compliance advisory service seeks to understand the security and compliance challenges that exist in the business today. Our consultants will then go through the Microsoft technologies that can help address the challenges that are faced by the business included within the in the Microsoft 365 Enterprise suite of products and tools: <ul style="list-style-type: none"> <li>2 Day Security and Compliance Workshop</li> <li>Security and Compliance roadmap which includes an indication of the potential impact on the business</li> </ul>
DELIVERABLES	<ul style="list-style-type: none"> <li>1-Day workshop lead by a cloud consultant</li> <li>Baseline configuration of Office 365 tenant</li> <li>Documentation of configuration</li> </ul>	<ul style="list-style-type: none"> <li>1-Day workshop lead by a cloud consultant</li> <li>Office 365 health-check assessment</li> <li>RAG findings &amp; recommendation documentation</li> </ul>	<ul style="list-style-type: none"> <li>2-Day workshop lead by a cloud consultant</li> <li>Project complexity, user impact and IT impact assessment.</li> <li>Security and Compliance vision roadmap and accompanying documentation</li> </ul>
BENEFITS	<ul style="list-style-type: none"> <li>Accelerated implementation of best-practice to support a modern mobile workplace</li> <li>Tailored towards customers with minimal exposure within M365</li> </ul>	<ul style="list-style-type: none"> <li>Remediation advice and guidance, and alignment to industry best-practice</li> <li>Clear and actionable insights to build on the customer's existing Office 365 environment.</li> </ul>	<ul style="list-style-type: none"> <li>A clear Security and Compliance roadmap to mitigate customer security and compliance challenges using the Microsoft's tools.</li> <li>Estimated project complexity and business impact insight into deploying additional Security and Compliance services.</li> </ul>

Our Premium level managed service takes the burden off your overstretched IT team, enables better spend management, enhanced security and gives you a partner to help you manage the load. Our Teams Advisories will ensure you can rapidly create a productive workforce, no matter where they've based.

Speak to your SoftwareONE account manager or email [info.gb@softwareone.com](mailto:info.gb@softwareone.com) to discuss the best options available to you. Also ask about our BackupSimple offer to ensure your Microsoft 365 environment is backed up safely.

**Terms & Conditions**

\*Every EA price is different. On average, the cost of our CSP 365Simple Advanced managed service is comparably priced to the same level EA. In this special promotion, we are increasing the managed service to Premium Level AND adding in a pricing discount. A 12-month contract must be taken out and paid up front to secure the offer



**SoftwareONE UK Ltd**  
 41-47 Hartfield Road  
 SW19 3RQ Wimbledon  
 United Kingdom

**Email:** [info.gb@softwareone.com](mailto:info.gb@softwareone.com)  
**Phone:** +44 203 5300 270